Spotlot
WEEKLY MARKET REPORT

10 August to 16 August 2026

Issued 5 September 2026 at 10:39 pm AWST, and archived as issued.

> **6,693 cars left the market over 7 days, at least 5,791 of them proved by the seller's own page. No comparison is drawn: the 7 days before recorded no day: the daily series began 2026-08-11, so there is nothing to compare this period with.**

6,693
cars left the market over 7 days, one count per car, no listing of it still live

$180.44M
their final asking prices, summed: a ceiling on the deals we cannot see, never the deals

5,791
of them proved sold by the seller's own page

9,667
price cuts, against 1,366 rises, once per car per day

$1,000
the median cut, where a cut was made

37d
median days advertised at exit, 2,197 proved cars with a published age, read from the daily series

What Spotlot observed of Australian dealers' public advertising, 10 Aug to 16 Aug. Every figure is read from advertisements, never modelled. Asking prices are asking prices; a sale is an exit the seller marked sold or whose page was withdrawn, and the report says which. Compared with the 7 days before: the 7 days before recorded no day: the daily series began 2026-08-11, so there is nothing to compare this period with.

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WEEKLY MARKET REPORT

Contents

1. In brief

The week in 1 sentence, each computed from the figures in the sections that follow and carrying its count or its basis. Nothing below is a forecast.

1 6,693 cars left the market over 7 days, at least 5,791 of them proved by the seller's own page. No comparison is drawn: the 7 days before recorded no day: the daily series began 2026-08-11, so there is nothing to compare this period with.

2. The period in figures

6,693
cars left the market · one count per physical car in the week of its final exit, no listing of it still live; value is each car's final ask, once

$180.44M
in final asking prices · all bases as advertised · a ceiling, never a deal

5,791
of them carrying the seller's own proof of sale

9,667
price cuts against 1,366 rises · one count per car per day, however many syndicated copies repeat it; grows as coverage finds more cars

$1,000
median cut, where a cut was made

120,262
cars live at the period's close, one per vehicle

—
median used ask at close · written daily from 5 September 2026; not yet in this issue

—
days recorded · this issue predates the daily series and carries none

3. Against the period before

This period against the 7 days before (3 Aug to 9 Aug): the 7 days before recorded no day: the daily series began 2026-08-11, so there is nothing to compare this period with. Flows are summed over each window’s recorded days and levels are read on its last recorded day. A window is never filled in, and a comparison the windows cannot bear is left blank with the reason.

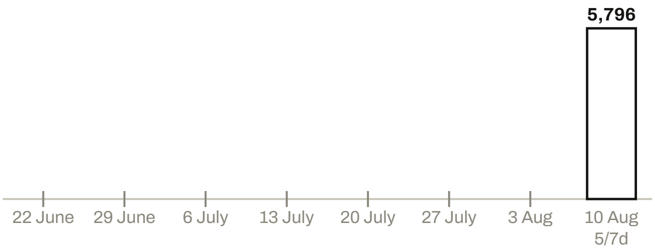
MEASURE	THIS PERIOD	THE 7 DAYS BEFORE	CHANGE	PER RECORDED DAY, NOW VS PRIOR
Cars that left the market · cars, one per vehicle	5,796	—	—	—
Of them, proved by the seller's page · cars	5,455	—	—	—
Cars with a price cut · cars, once per car per day	8,167	—	—	—
Cars with a price rise · cars, once per car per day	1,145	—	—	—
Cars live at close · cars on the last recorded day	120,262	—	—	—
Median used asking price at close · one price per car, bases mixed	—	—	—	—

Median days advertised at exit · proved exits with a published age, 2,197 and 0 cars	37d	—	—	—

Cars that left the market, Of them, proved by the seller's page, Cars with a price cut, Cars with a price rise, Cars live at close, Median days advertised at exit: the 7 days before recorded no day: the daily series began 2026-08-11, so there is nothing to compare this period with. Median used asking price at close: the national median ask has been written daily since 2026-09-05; neither window has one.

Cars that left the market, the last eight weeks

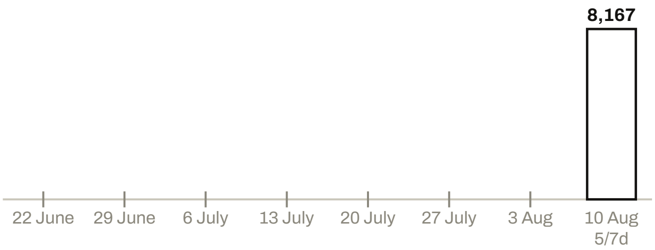
Cars, one per vehicle, summed over each window's recorded days · hollow where a window was not fully recorded · a tick is a window before the series began



Source: daily_market_rollup · sold_cars, by window

Cars cut, the last eight weeks

Cars repriced down, once per car per day, summed over each window's recorded days · same marks as the left



Source: daily_market_rollup · cuts_cars, by window

4. Day by day

The day-by-day series: withheld. This report was issued before the daily series existed, and an issued report is never rewritten.

5. What left the market

6,693 cars left the market over the period, $180.44M in final asking prices, at least 5,791 of them carrying the seller's own proof of sale — one count per physical car in the week of its final exit, no listing of it still live; value is each car's final ask, once.

The models that left the market most

Cars, one per vehicle, over the period

MAKE	MODEL	CARS
Ford	Ranger	308
Mazda	CX-5	207
Toyota	Hilux	165
Toyota	RAV4	157
Ford	Everest	151

Source: sold_car_fact joined to the taxonomy

6. Repricing

9,667 price cuts against 1,366 rises, one count per car per day, however many syndicated copies repeat it; grows as coverage finds more cars; the median cut was $1,000.

The models repriced most often

Cuts counted once per car per day; the median cut in dollars where one is stated

MAKE	MODEL	CUTS	MEDIAN CUT
Ford	Ranger	547	$1,000
Toyota	Hilux	286	$1,000
Toyota	RAV4	268	$998
Nissan	X-trail	241	$1,000
Ford	Everest	238	$1,000

Source: listing_event, price changes the dealer made

7. Coverage and what is withheld

Listings monitored by Spotlot, which grows with coverage; not a count of the Australian market. Listings monitored ran from 49,673 to 189,305 over the period, 120,262 vehicles at its close; observed 11 Aug to 16 Aug, 5 days.

new_to_market: withheld. first seen during a coverage ramp is discovery, not listing; withheld until coverage stabilises

median_ask_movement: withheld. a median over a sample whose size moves with coverage measures composition; withheld until a week's n holds still

8. Method

Spotlot crawls dealers' own websites under their robots rules, with an honest user agent, and records what it sees. An observation is one read of one advertisement; a listing is one advertisement; a car is one vehicle however many listings carried it. An exit is a listing that stopped appearing on a page we could still read; a sale is an exit the seller marked sold, or whose page was withdrawn, and the report says which. Nothing is inferred from absence alone. Prices are asking prices as advertised, in the basis the dealer chose. A day the daily roll-up did not run is a gap: it is named, and no line is drawn across it. A comparison with the period before is made over each window's recorded days, per recorded day when the counts differ, and never across a window that recorded nothing.

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